Exhibit 14.1. A Summary of e-Learning Guidelines.

Three Types of e-Learning:

Туре	Best Used for Training Goals	Examples
Show-and-Tell—Receptive	Inform	New hire orientation Product updates
Tell-and-Do—Directive	Procedural Performance	Computer end-user training
Problem-Solving— Guided Discovery	Far Transfer or Problem-Solving Performance	Bank loan application analysis Sales skills

Chapters 3 through 8. Media Elements Guidelines for All Types of e-Learning: If Using Visual Mode Only:

- 1. Use relevant graphics and text to communicate content—Multimedia Principle
- 2. Integrate the text into the graphic on the screen—Contiguity Principle
- 3. Avoid covering or separating information that must be integrated for learning—Contiguity Principle
- 4. Avoid irrelevant graphics, stories, and lengthy text—Coherence Principle
- 5. Write in a conversational style using first and second person—Personalization Principle
- 6. Use virtual coaches (agents) to deliver instructional content such as examples and hints—Personalization Principle

If Using Audio and Visual Modes:

- Use relevant graphics explained by audio narration to communicate content— Multimedia Principle
- 8. Maintain information the learner needs time to process in text on the screen, for example, directions to tasks, new terminology—Exception to Modality Principle
- Avoid covering or separating information that must be integrated for learning—Contiguity Principle
- 10. Do not present words as both onscreen text and narration when there are graphics on the screen—Redundancy Principle
- 11. Avoid irrelevant videos, animations, music, stories, and lengthy narrations— Coherence Principle

Exhibit 14.1. (Continued).

- 12. Script audio in a conversational style using first and second person— Personalization Principle
- 13. Script virtual coaches to present instructional content such as examples and hints via audio—Personalization Principle

Chapters 9 and 10—Guidelines for e-Learning with Performance Goal Outcomes In addition to the above guidelines:

- 14. Provide job-relevant practice questions interspersed throughout the lessons— Practice/Encoding Specificity Principles
- 15. For more critical skills and knowledge, include more practice questions— Practice Principle
- Design space for feedback to be visible close to practice answers—Contiguity
 Principle
- 17. Provide training in self-questioning when learning from receptive e-lessons— Practice Principle
- 18. Provide a worked example using realistic job tools and situations in the form of demonstrations for procedural skills—Encoding Specificity Principle
- 19. Provide several diverse worked examples for far transfer skills—Varied Context for Far Transfer Principle
- 20. Provide training in effective ways to study worked examples—Practice Principle

Chapter 11—Guidelines for Use of Collaboration in Internet/Intranet e-Learning

If your learning environment has high to moderate levels of concurrency:

- 21. Assign collaborative projects or problem discussions to heterogeneous small groups or pairs
- 22. Use e-mail, chats, message boards, and conferencing facilities for collaborative assignments
- 23. Use message boards for learner exchanges related to course topics

If your learning environment has low levels of concurrency:

24. Use e-mail and discussion boards for collaborative assignments modified for individual learners

Exhibit 14.1. A Summary of e-Learning Guidelines. (Continued)

- 25. Use e-mail for learners to contact instructors
- 26. Use message boards for learner exchanges related to course topics

Chapter 12—Guidelines for Navigational Options—Learner Control Principles

Allow learners choices over topics and instructional methods such as practice when:

- 27. They have related prior knowledge and skills and/or good self-regulatory learning skills
- 28. Courses are designed primarily to be informational rather than skill-building
- 29. Courses are advanced rather than introductory
- 30. The default option leads to important instructional methods such as practice

Limit learner choices over topics and instructional options when:

31. Learners are novice to the content, skill outcomes are important, and learners lack good self-regulatory skills

Use advisement diagnostic testing strategies when:

- 32. Learners lack good self-regulation skills and the instructional outcomes are important
- 33. Learners are heterogeneous regarding background and needs and the cost to produce tests pays off in learner time saved
- 34. Always give learners options to progress at their own pace, review prior topics/lessons, and quit the program

Chapter 13—Guidelines for Training Problem-Solving Skills

- 35. Use real job tools and cases to teach work-specific problem-solving processes—Encoding Specificity Principle
- 36. Provide worked examples of experts' problem-solving actions and thoughts— Worked Examples Principle
- 37. Assign learners to write out their problem-solving plans—Practice Principle
- 38. Provide learners with a map of their problem-solving steps to compare with an expert map—Feedback Principle
- 39. Base lessons on analysis of actions and thoughts of expert practitioners— Encoding Specificity Principle